# APPRAISAL REPORT OF



2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2) Skagway, AK 99840

## PREPARED FOR

Municipality of Skagway P.O. Box 415 Skagway, AK 99840

**AS OF** 

07/30/2021

## **PREPARED BY**

SOUTHEAST APPRAISAL SERVICES, LLC. P.O. Box 32361 Juneau, AK 99803

File No. 22-21-016

	Appraisal Report		LAND AF	PRAISA	AL REPO	RT		Case No.	22-21-010		
		ty of Skagway	C	ensus Tract	00	001.00		Map Reference	Plat	2007-6	
_	Property Address 2.	75 Dyea Road (AKA: Pro	oosed Lot 10A, Block A, Taiy	a Inlet Subdivis	sion #2)						
IDENTIFICATION	City Skagway				of Skagway St			Zip Code		840	
ξ			a Inlet Subdivision #2, No Plat Nun								
Ē	Sale Price \$	Date of Sale	· · · · · · · · · · · · · · · · · · ·		Property Rig			e Leasehold	dDe	Minimis PUD	
Ä	Actual Real Estate Tage Client Municipality o		(yr) Loan Charges to be paid		Other 8 ess P.O. Box 415,		cessions				
₽	Occupant	Vacant App	raiser James W. 0					for Possible Publi	c Sale		
	Intended User	Municipality of S		ed Use				oublic sale of lot	<u> </u>		
	Location	Urban	X Suburban		ıral			C	Good Avg.	Fair Poor	
	Built Up	Over 75			nder 25%		nent Stability		X		
	Growth Rate	Fully Dev. Rapid	X Steady	Slo			ence to Employ	ř	X		
	Property Values Demand/Supply	X Increasi X Shortag		_	eclining		ence to Shoppi ence to Schools	· ·	X		
	Marketing Time	X Under 3		_	1-1- 7		y of Public Tra	· ·	$\dashv \vdash \vdash$	X	
O	-		Family 2 % Apts 0				onal Facilities				
모				X Likely(*) Taking Place (*) Vacant To Improved			Adequacy of Utilities X				
EIGHBORHOOD	Change In Present La	·					of Compatibilit	'	X		
里		(*) From						ntal Conditions	X		
9	Predominate Occupa	<i>-</i>	Tenant to \$ 600,000 Pre				nd Fire Protection  Appearance of	- <u>-</u>	X		
Ž	Single Family Price F Single Family Age	0 yı				Appeal to	• •	rioperiles	$\frac{}{}$		
	Orngio i diriiiy 7 go		3 to <u>120</u> yis. 1 loudi	milant 7 go		7 ippear te	- Warket	L			
			unfavorable, affecting marke		•						
			y due to many of the local bu								
			d to the slow down. Currently ng within the area. Construc								
		ached Proposed Plat	ng within the area. Constitut	=	wer triis year due t	3.44 Ac			Corner Lot		
		Residential Conservation			Present Impro			do not conform to			
	Highest and best use		Other (specify) From Vacar	nt Unimproved t							
		Other (Describe)	OFF SITE IMPROVEMI		Gentle slope from		nent driveway t	o waterfront, mode	erate		
	Elec. X		eet Access X Public Asphalt	- 1	Typical for the <i>i</i> be Irregular	Area					
SITE	Water		rface Asphalt aintenance X Public		Good Ocean, M	Mountains.	Forest				
0)	San. Sewer	Private		- 1	nage Appears Ad		,				
	Underground Elect. & Tel. Sidewalk Street Lights Is the property located in a HUD identified Special Flood Hazard Area? X No Yes										
	,	•	any apparent adverse easem								
			an tidal area. Currently there The driveway is gravel and tl								
			of properties most similar an								
	a dollar adjustment r	reflecting market reaction t	to those items of significant v	ariation betwee	n the subject and o	comparab	le properties. If	a significant item	in the cor	nparable	
	property is superior to or more favorable than the subject property, a minus (-) adjustment is made thus reducing the indicated value of subject; if a significant item in the comparable is inferior to or less favorable than the subject property, a plus (+) adjustment is made thus increasing the indicated value of the subject.										
			elow X See narrative atta								
		SUBJECT PROPERT						IPARABL	E NO.3		
			ubdivision #2) Lot 9, Taiya Inlet	Road		5, Nahku Road		Lot 7, Nahku Road Skagway, AK 99840			
ဟ		roposed Lot 10A, Block A, Taiya Inlet Su	, ,	0840		AK QC	0840	Skagu		oad	
	S	roposed Lot 10A, Block A, Taiya Inlet St kagway, AK 99840	Skagway, AK 9		Skagw	ay, AK 99 Lots S	9840		ay, AK 99	oad	
YSI			, ,	3	Skagw	ay, AK 99 Lots S \$	167,500			oad	
YSI	S Proximity to Subject	kagway, AK 99840 \$ \$	Skagway, AK 9 Next Door 9	S 150,000	Skagw	Lots S		3	ray, AK 99 3 Lots S \$ \$	200,000 62,112	
ANALYSI	Proximity to Subject Sales Price Price / Data Source	\$ 0 Assessor, MLS	Skagway, AK 9 Next Door 9 \$ \$ Assessor	150,000 29,703	Skagw 5	Lots S \$ \$ Assessor	167,500 47,316	Asse	ray, AK 99 B Lots S \$ \$ ssor, Owr	200,000 62,112	
TA ANALYSI	Proximity to Subject Sales Price Price / Data Source Date of Sale and	kagway, AK 99840 \$ \$	Skagway, AK 9 Next Door \$ \$ Assessor DESCRIPTION	S 150,000	Skagw 5 A DESCRIP	\$ Lots S \$ \$ Assessor TION	167,500	Asse DESCRIPT	ray, AK 99 B Lots S \$ \$ ssor, Owr	200,000 62,112	
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## SOUTHEAST APPRAISAL SERVICES, LLC.

#### COMMENT ADDENDUM

22-21-016 File No.

Case No.

Borrower								
Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)								
City Skagway		County	Municipality of Skagway	State	AK	Zip Code	99840	
Lender/Client	Municipality of Skagway		Address P.O. Box 4	15, Skagway, A	K 99840	•		

TAXES

\$0 Land: Building: \$0 Total: \$0

Taxes for 2021 \$0 (Municipality Owned Property which is not taxes)

#### SCOPE OF WORK

The scope of work for this appraisal is to determine a opinion of the fair market value of Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2, No Plat Number Recoded (See Attached Proposed Plat) Also Known As: Lot 10, Block A, Taiya Inlet Subdivision, Plat 2007-6, Skagway, Alaska 99840. Appraisal request was to perform a vacant land appraisal. Purpose of the Appraisal was disclosed as value for possible open market sale to the public. The intended user of this appraisal report is the client. (See Land Certification regarding definition of Market Value.)

The following steps were made in arriving at the final estimate of value included in the appraisal report of the subject property.

- 1) A preliminary search of all available resources was made to determine market trends, influences and other significant factors pertinent to the subject property. The property has been identified previously in this report.

2) A complete inspection of the property was preformed when possible.

Although due diligence was exercised while at the property, the appraisers are not experts in such matters as soils, structural engineering, hazardous waste, etc. and no warranty is given as to these elements. See CONDITION below for further comments.

- 3) Research and collection of data (cost, improved sales, escrow sales, listings and income) were preformed as present in the subject's market area and sufficient in quantity to express an opinion of value as defined herein. We examined data from the State Recorders Office, our sales database, local realtors and the city records. Pertinent data are contained in this report.
- 4) The direct sales comparison, cost and income approaches to value were considered within this appraisal assignment. The results of these approaches to value are discussed at the conclusion of this report.
- 5) Due to the lack of recent vacant land sales within the Subject's immediate area, additional searches were preformed back in time for 5 years. Findings are discussed in the RECONCILIATION.

Special Note: I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

Exposure time is a estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. The estimated exposure time for the subject property is three to six months.

#### SITE

The subject site is an interior waterfront lot which is typical in size for the area. The site slopes moderately downhill from Dyea Road, a gravel two lane roadway which is maintained by the Municipality of Skagway and the State of Alaska DOT. The lot is a access via Dyea Road to a private shared driveway with lots 11, 10, 9 and USS 3308 (which was the original developer's of the driveway for access to their property). Maintenance of the driveway is currently from the owners of USS 3308. It is assumed that if these properties are sold a shared driveway maintenance easement will be included with the current owner of 3308. The site is mostly undeveloped with just the driveway through the property. Electricity is available at the site from Dyea Road with an estimated cost provided from the AP&T manager of around \$5,000. This cost could be shared with lot 11A is both parties wished. Noted during the site inspection was the site slopes steeply downhill from Dyea Road to a gentle sloping site near the ocean. Development would most likely be very near the tidal ocean front area with a good ocean, mountain range and natural forest view. No public water or sewer is available for the area. Speaking with many of the neighbors they noted water will probably need to be collected from a cistern water system due to well water for the area is typically salt water and sewer is handled by a septic system.

SPECIAL NOTE: Per zoning minimum lot size for this site is 40,000 square feet. No subdivision value was applied within this report but a potential buyer could consider this within a bid value to the Municipality. This site could potentially be subdivided into at

#### 19.06.020 -Zoning: Residential Conservation

This zoning district is intended to provide an area of low-density residential development on adequate lot sizes no served by municipal water and sewer, to allow natural resource development and conservation, and to allow dispersed recreational activities including recreational cabins, lodges, and small seasonal recreational facilities. Uses permitted include: public parks and open spaces, watershed reserve, general agriculture and horticulture, single family residences and duplexes, public water, sewer, electricity and communication facilities. Accessory Uses and Conditional Uses are defined also in the zoning ordinance

HIGHEST & BEST USE: The highest and best use of the property both vacant and/or developed is as zoned for low-density residential development.

#### ADVERSE ENVIRONMENTAL CONDITIONS PRESENT

The appraiser's routine inspection and inquiries about the subject property did not develop any information that indicated any apparent significant hazardous substances or detrimental environmental conditions which would affect the property negatively. The appraiser is not an expert in the identification of hazardous substances or detrimental environmental conditions. The value estimated in this report is based on the assumption that the property is not negatively affected by the existence of hazardous substances or detrimental environmental

#### SALES COMPARISON COMMENTS

A thorough search was made to find the most comparable properties to the subject which have sold recently. The sources of information include the local Juneau MLS, appraisers, real estate brokers, state recorders office, and the assessor's records. Attempts by the appraiser were made to find sales that bracketed the size of the subject. The sales used are the most recent and comparable available and result in the fewest overall adjustments for those in the subject's neighborhood.

All sales were either confirmed by a physical inspection by the appraiser or by other local appraisers, principals, or parties knowledgeable to the transaction. None of the available information for the sales were found to have unusual seller paid concessions.

## SOUTHEAST APPRAISAL SERVICES, LLC.

#### COMMENT ADDENDUM

22-21-016 File No.

Case No.

Borrower								
Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)								
City Skagway	(	County	Municipality of Skagway	State	AK	Zip Code	99840	
Lender/Client M	funicipality of Skagway		Address P.O. Box 4	15. Skagway, A	K 99840			

#### **ADJUSTMENTS**

LOCATION: Adjustments were made based on the comparables location as compared to the subjects location. The Subject's site location is within the Taiya Inlet Subdivision similar to all comparable sales considered. An adjustment between actual close to the ocean waterfront verse benched above the waterfront site locations were made at \$10,000.

SITE/VIEW: Adjustments within this column were made only for site size at \$10,000 per acre.

VIEW: Adjustments for view were made at \$10,000 per adjustment. No adjustment required as all comparables had good ocean views.

WATER FRONTAGE: Adjustments for waterfront were made at \$40/Front Foot as compared with the Subject.

DEVELOPMENT: Adjustments were made for development as of the time of sale. Comparable 2 had site fill added to the site before the sale and adjusted at \$20,000 for the additional fill. Comparable 3 was a fully developed with a driveway, site pad, Septic, Well (well has salt water and only used for non potable system)and a Park Model Manufactured home on the site and adjusted at \$60,000.

UTILITIES AVAILABLE: Electricity to the site was adjusted at \$5,000. Comparable 3 was the only comparable lot which had electricity to the site.

#### RECONCILIATION

The sales used are the most recent and comparable available and result in the fewest overall adjustments. The indicated value by the three appraisal approaches to value are:

1) Cost Approach = 2) Sales Comparison = N/A \$160,000 3) Income Approach =

- The cost approach does not apply to vacant land.
- The sales comparison approach considered three closed sales to determine the market value for the subject property. The comparables used indicated a range of value from \$153,100 to \$169,900. All comparables were considered in the final analysis, due to the overall lack of similar more recent waterfront sales available for the Subject property.

#### Market Sales Search and Analysis:

The original sales search was made within the Skagway Assessor's Database, Juneau MLS and Southeast Appraisal Services in-house database systems. The original search was within five years from the date of the inspection for vacant ocean waterfront lot sales, Skagway area wide with 12 closed sales (7 Sales in Subject's Subdivision) and no pending or active listings located. The sales used were the most recent for the area. The Subject's immediate area was considered first and then expanded to include other Market area sales. The sales used are similar to the subjects market area and are considered to be the most similar and competing neighborhoods and buyers would see all neighborhoods equally when making purchasing decisions.

#### Comparable Sales Discussion

**Subject**: The Subject property is an ocean waterfront interior site located out at approximately 2.75 Mile Dyea Road. There is a private driveway on site with a metal gate near the roadway. Location: Rural WFT-Dyea, Site: 3.44 Acres, View: Good Ocean, Water frontage FF: 742' (Front Feet), Development: Private Driveway, Utilities Available: Electricity at Highway.

Comparable 1: Is a neighboring waterfront site which is located right next to the Subject's site. This sale was used to bracket the lower range of Sales Price and upper range of Site Size. This sale was similar in all aspects except for Site: 5.05 acres and Water frontage FF: 261.76' (Front Feet). Overall this sale required low net adjustments and moderate gross adjustments and supports the low end of market value derived

Comparable 2: Is a neighboring waterfront site which is located 5 Lots to the South of the Subject's site. This sale was used to bracket the upper range of Sales Price for vacant land sales located. (Photo is from 7/28/2021 of an improved site) This sale was similar in all aspects except for Location: Rural Benched WFT - Dyea, Site: 3.54 acres, Water frontage FF: 332.63' (Front Feet) and Development:: Site Fill at time of sale. Overall this sale required low net adjustments and moderate gross adjustments and supports the upper end of market value derived.

Comparable 3: Is a neighboring waterfront site which is located 3 Lots to the South of the Subject's site. This sale was used to bracket the upper range of Sales Price. This sale was similar in all aspects except for Location: Rural Benched WFT-Dyea, Site: 3.22 acres, Water frontage FF: 525' (Front Feet) and Development: Driveway, Site Development, Septic, Well, Park Model Manufactured Home on site and Electricity to site. Overall this sale required moderate net/gross adjustments and supports the low end of market value derived

- The income approach was not considered as insufficient rental data was located for vacant land within the area because land is normally purchased for residential development and not for investment purposes.

In conclusion: The analysis above has considered all effects on market, including the three approaches to value with the most weighting applied to the sales comparison approach, as it best reflects the sales activity within the area that can be compared to the subject property.

It is my opinion that the AS-IS value for Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2, No Plat Number Recoded, on July 30, 2021 assuming reasonable marketing time to be:

\$160,000 

Special Note: The Municipality of Skagway could see a higher offer price with favorable financing from the Municipality of Skagway to the public.

22-21-016 File No.

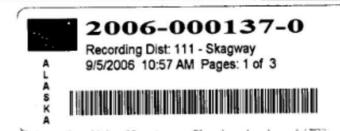
Case No.

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

99840 City Skagway County Municipality of Skagway State Zip Code

Address P.O. Box 415, Skagway, AK 99840 Lender/Client Municipality of Skagway



## State of Alaska





ADL No. 105276

Entoin He By These Presents that the Grantor, the STATE OF ALASKA, DEPARTMENT OF NATURAL RESOURCES, 550 West 7th Avenue, Suite 1050A, Anchorage, Alaska 99501-3579, pursuant to AS 29.65.010-.140 and the regulations promulgated thereunder, and the Final Finding and Decision dated September 3, 1996, as subsequently amended, for good and valuable consideration, grants and conveys to the Grantee, the CITY OF SKAGWAY, whose mailing address of record is P.O. Box 415, Skagway, Alaska 99840, Grantee's successors and assigns, all that real property situated in the Skagway Recording District, State of Alaska, and described as follows:

TRACTS A AND B OF ALASKA STATE LAND SURVEY NO. 97-61, CONTAINING 932.9 ACRES, MORE OR LESS, ACCORDING TO THE SURVEY PLAT RECORDED IN THE SKAGWAY RECORDING DISTRICT ON FEBRUARY 3, 2006, AS PLAT 2006-3.

Valid existing rights, including reservations, easements, and exceptions in the U.S. Patent or other state or federal conveyance, and in acts authorizing the issue thereof; easements, rights-of-way, covenants, conditions, reservations, notes on the plat, and restrictions of record, if any.

A public easement, ADL 106209.

Page 1 of 3 "Official State Business-No Charge"

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840

AL NOTES HARLOT 11, PLAT 2007-6, SRD, HAVING A MATER LINES FORM THE TRUE
APPROXIMATE LINE OF MEAN HIGH
MATRICANS ONLY. THE TRUE SUBDIVISION
THE LIDELINES AND THEIR INTERSECTION
THE LINES SHOWN ARE ADJUSTED RECORD VII THE RESERVE DESIGNATIONS FOR LOTS HIL MUNEFIT OF LOTS 9, 10, 11, BLOCK A.
1 Y 3006, GRANTED PER PLAT 2007-6, SRD.
HUML LOCATION FOR THE TRAVELED WAY TER THAN 1:5000. IN DUNOTED ARE WITH REFERENCE TO VILY CONDUCTED MAY 2021. HIGH AND/OR DISTANCES/DIFFER FROM HUTED SURVEY COURSES THE RECORD WHILE THE ACTUAL MEASURED AND/OR HIGHER THESIS, THUSLY ON ALL EXISTING POWER LINES DYEA ROAD WITHERS MY HAND AND OFFICIAL SEAL THE DAY AND YEAR IN THIS CERTIFICATE FIRST ABOVE WATTEN. 79-183 TAIYA INLET N4"15'08"E 518.67" (N4"17'00"E - 518.84")(R1) LOT 11A SCRIBED IN AND WHO EXECUTED THE ABOVE AND OWLEDGED TO ME THAT THEY SIGNED AND SEALED THE THE USES AND PURPOSES THEREIN MENTIONED. \$40° 00° 30"W S13° 21' 47"W S02° 43' 06"W S00" 35' 22"E S04" 00' 54"W S24° 48' 47"W BEARING FLO1 8 Line Table BASIS OF BEARING 806° 51° 40"E 1279.14° (N06° 51° 40"W - 1278.98)(R1) DISTANCE 42.65 38.08 50.95 181.77 8.57 87.29 116 L10 115 L14 L12 5 SEE DETAIL B S08° 53' 02"W S14" 36' 07"W S14° 36' 07"W S08° 37' 41"W S19" 03' 43"W BEARING Line Table 80.79 97.41 105,19 20.78 88.28 77.32 61,83 50' PUBLIC ACCESS EASEMENT PER 11 AAC 51,045 LOT 10 N67'43'38"W 174.27' HRD (S67'42'46"E - 174.27')(R1) 20' INGRESS/EGRESS EASEMENT SEE NOTE **SUBJECT** LOT 10A TOT 11 N0"51"03"E 289.91" (N0"49"00"E - 290.24")(R1) 0 ASLS 79-18 SEE DETAIL C SSSA2 1854 1854 1854 1854 1854 LOT 9 (A) (A) (A) 100 3308 200 EGEND OWNER:
MUNICIPALITY OI
P.O. BOX 415
SKAGWAY, AK 99
(907) 612-1788 PLAN - DESIGN - CO I HEREBY CERTIFY TO PRACTICE LAND!
TO PRACTICE LAND!
PLAT REPRESENTS A
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DESCRIBED, AND THE
CORRECT TO THE BE AS THE STATE OF ALL STATES OF SKAGWAY REC WITHIN PRO TAIY/ PLAT No.

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway AK 99840

Address P.O. Box 415, Skagway, AK 99840

3) A 20' MORESS/EDRESS LASEMENT IS CRANTED BY THIS PLAT CONTRELINE OF AN EXISTING TRANCED PATH IN TAYON OF LLSS. 3508. 4) A 15' ELECTRICAL EXSENDIT IS CONTAINED ON ALL EXISTING MONEY LINES. TAIYA INLET SUBDIVISION A SUBDIVISION OF TRACT ALASKA STATE LAND SURVEY 97 Duren 4 1) SEE SHEET I OF 4 FOR GENERAL -50" PUBLIC ACCESS EASEMEN PER IT AAC 51,043 Skopina, At Opti The 10:47 回しのの不 CURVE DATA CH = 1450.00 F = 1450.00 F = 177.00 CH = 577.00 CH = 527.00 トロコス ZAIKC \$1,41,60,14-326.78 3.70 AC. 0 3.72 AC. Wille J'Water Janes Charles 0118 T T WAS SAUTED 1-11.16 50' PUBLIC ACCESS EASTANDING PER 11 AAC ST.330 75,90.660 AC. SEE SHEEL 3 MATCH LINE

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway AK 99840

Address P.O. Box 415, Skagway, AK 99840

4) A 15' ELECTRICAL EXSENDIT IS CONTAINED ON ALL EXISTING MONEY LINES. TAIYA INLET SUBDIVISION A SUBDIVISION OF TRACT
ALASKA STATE LAND SURVEY S 3) A 20' MORESS/EDRESS LASIMENT IS CRANTED BY THIS ACROSS LOTS B. 10 AND 11, BLOCK A, US TO BE ALONG THE CONTRIBUTED PAIN IN SAYOF OF L. STORB. 1) SEE SHEET I OF 4 FOR GENERAL -50" PUBLIC ACCESS EASEMEN PER II AAC 51.048 COMP 2 Skopina, At Opti The 10:47 COMP 3 CURVE DATA L M J Z I COMP 1 ZAIKC \$1,41,40,4-326.38 3.70 AC. A 0 3.72 AC. Wille J'Water Janes Charles 0118 T T WAS SAUTED 1-11.16 50' PUBLIC ACCESS EASTARTH PER 11 AAC ST.330 75,90.660 AC. SEE SHEEL 3 MATCH LINE

## SOUTHEAST APPRAISAL SERVICES, LLC. SUBJECT PHOTO ADDENDUM

File No. 22-21-016 Case No.

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Ak 99840



## FRONT OF SUBJECT PROPERTY

 $2.75\,\text{Dyea Road}\,(\text{AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision}\,\#2)\\ Skagway,\,AK\,99840$ 



## REAR OF SUBJECT PROPERTY



Produced by ClickFORMS Software 800-622-8727

## STREET SCENE

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840



South End of Lot 10A



North End of Lot 10A



Possible Building Site on Beach Side of Lot 11A



North End of Lot 11A



Possible Waterfront Building Site Area 10A



South End of Lot 11A



Possible Building Site on Beach Side of Lot 11A



Gate on Driveway to Lots 11A & 10A & 9 & USS 3308.

## SOUTHEAST APPRAISAL SERVICES, LLC. COMPARABLES 1-2-3

File No. 22-21-016 Case No.

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840



COMPARABLE SALE #
Lot 9, Taiya Inlet Road
Skagway, AK 99840



COMPARABLE SALE # 2 Lot 5, Nahku Road Skagway, AK 99840



COMPARABLE SALE # Lot 7, Nahku Road Skagway, AK 99840

This appraisal report is subject to the scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 3. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 4. The appraiser has noted in this appraisal report any adverse conditions (such as the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent deficiencies or adverse conditions of the property (such as, but not limited to, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.

#### APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the subject property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 9. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale of the subject property.
- 10. I have knowledge and experience in appraising this type of property in this market area.
- 11. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 12. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 13. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 14. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 15. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 16. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 17. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event.
- 18. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 19. I identified the client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.
- 20. I am aware that any disclosure or distribution of this appraisal report by me or the client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.

21. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this
appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

## SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER Signature (MM) (M, CMAU-	SUPERVISORY APPRAISER (ONLY IF REQUIRED)  Signature				
Name James W. Canary	Name				
Company Name SOUTHEAST APPRAISAL SERVICES, LLC.	Company Name				
Company Address P.O. Box 32361	Company Address				
Juneau. AK 99803	Company / warese				
Telephone Number 9077890871	Telephone Number				
Email Address james.canary@gmail.com	Email Address				
Date of Signature and Report 08/16/2021	Date of Signature				
Effective Date of Appraisal 07/30/2021	State Certification #				
State Certification # 212	or State License #				
or State License #	State				
or Other (describe) State #	Expiration Date of Certification or License				
State AK					
Expiration Date of Certification or License 06/30/2023					
	SUBJECT PROPERTY				
ADDRESS OF PROPERTY APPRAISED	_				
2.75 Dyea Road (AKA: Proposed Lot 10A, Block A, Taiya Inlet Subdivision #2)	Did not inspect subject property				
Skagway, AK 99840	Did inspect exterior of subject property from street				
	Date of Inspection				
APPRAISED VALUE OF SUBJECT PROPERTY \$160,000	Did inspect interior and exterior of subject property				
CLIENT	Date of Inspection				
Name					
Company Name Municipality of Skagway	COMPARABLE SALES				
Company Address P.O. Box 415	Did not inspect exterior of comparable sales from street				
Skagway, AK 99840	Did inspect exterior of comparable sales from street				
Email Address	Date of Inspection				

## **APPRAISAL COMPLIANCE**

File No. Case No. 22-21-016

Address 2.75 Dyea Poad (AKA:	Proposed Lot 10A, Block A, Taiya Inlet	Subdivision #2)			Unit No.	
City Skagway	Proposed Lot TOA, Block A, Talya Illiet		icipality of Skagway	State AK	Zip Code	99840
Lender/Client Municipality of Ska	agway					
APPRAISAL AND REPORT	IDENTIFICATION					
This Appraisal Report is one of the X Appraisal Report	This report was prepared in accordance	e with the require	ments of the Annraisal Report	ontion of USPAP	Standards Rul	e 2-2(a)
	This report was prepared in accordance	•		-		. ,
	intended user of this report is limited to	•				
	at the opinions and conclusions set forth			•		
ADDITIONAL CERTIFICAT	IONS					
ADDITIONAL CERTIFICAT						
I certify that, to the best of my kno	sined in this report are true and correct.					
	ions, and conclusions are limited only by	v the reported ass	sumptions and are my person;	al impartial and ur	nbiased profes	sional analyses
opinions, and conclusions.	one, and conclusions are mined only s	y and reported dec	zampuono ana aro my poroone	ii, iii partiai, aria ai	ibiacca proice	sional analyses,
	I have no present or prospective interes	t in the property t	hat is the subject of this repor	t and no personal	interest with re-	spect to parties involved
	have performed no services, as an app		•	· ·		•
period immediately preceding	g acceptance of this assignment.					
· · · · · · · · · · · · · · · · · · ·	o the property that is the subject of this			ent.		
	nment was not contingent upon develor					
* *	eting this assignment is not contingent u					
	he value opinion, the attainment of a sti	pulated result, or	the occurrence of a subseque	nt event directly re	lated to the int	ended use of
this appraisal.	conclusions were developed and this re	nort has been are	anarad in conformity with the l	Iniform Standards	of Drofossions	Approisal Practice the
were in effect at the time this	· ·	port rias been pre	pared, in comornity with the t	Jillollii Stariuarus	OI FIUIESSIUIIA	ii Appiaisai Fractice tila
	I have made a personal inspection of th	e property that is	the subject of this report.			
	no one provided significant real property			nis certification (if t	here are excer	otions, the name of each
	nt real property appraisal assistance is	• •		,		
	ed in accordance with Title XI of FIRRE	A as amended, ar	nd any implementing regulation	ns.		
PRIOR SERVICES						
	d services, as an appraiser or in anothe	r capacity, regard	ing the property that is the sub	ject of the report v	within the three	-year period
immediately preceding accep	ptance or this assignment. ices, as an appraiser or in another capa	oity regarding the	nronarty that is the subject o	f this report within	the three year	noriad immediately
	s assignment. Those services are descri			tilis report within	tile tillee-year	period infinediately
PROPERTY INSPECTION	accignment. These convices are access		onto bolow.			
· I X HAVE made a pers	sonal inspection of the property that is the	he subject of this	report.			
	a personal inspection of the property that	at is the subject o	f this report.			
APPRAISAL ASSISTANCE						
	rovided significant real property appraisa summary of the extent of the assistance			tion. If anyone did	provide signific	ant assistance, they
are nereby identified along with a s	summary of the extent of the assistance	s provided in the i	ероп.			
ADDITIONAL COMMENTS						
	requiring disclosure and/or any state ma					
	at appraised value. Exposure time is def				terest being app	praised would have been
offered on the market prior to the h	nypothetical consummation of a sale at	market value on t	he effective date of the apprai	sal.		
_ <u></u>	XPOSURE TIME FOR THE SUE					
	e for the subject property is <90		g market conditions pertinent	to the appraisal as	signment.	
X A reasonable exposure time	for the subject property is <a></a> <a></a> <a></a> <a></a>	day(s).				
APPRAISER		9	SUPERVISORY APPRAI	SER (ONLY IE	REQUIRED	
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100 min	(1) (in)	716				
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Name James W. Canary		N	lame			
Date of Signature 08/16/2021			Date of Signature			
State Certification # 212			state Certification #			
or State License #			r State License #			
State <u>AK</u> Expiration Date of Certification or			State Expiration Date of Certification	or License		
EVALUATION DATE OF CERTIFICATION OF	LIUGIIOC UUIUUIZUZU		expiration Date of Certification upervisory Appraiser Inspectio		ittv.	
Effective Date of Appraisal 07/30	)/2021	л Г	Did Not Exterior	Only from street	Interior a	and Exterior
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USPAP Compliance