# APPRAISAL REPORT OF



2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2) Skagway, AK 99840

# PREPARED FOR

Municipality of Skagway P.O. Box 415 Skagway, AK 99840

**AS OF** 

07/30/2021

# **PREPARED BY**

SOUTHEAST APPRAISAL SERVICES, LLC. P.O. Box 32361 Juneau, AK 99803

File No. 22-21-017

	Appraisal Report			LAND A	<b>PPRAIS</b>	<b>SAL REP</b>	PORT		Case No.	22-21-0	11	
		ty of Skagway			Census Tract		0001.00		Map Reference	Pla	at 2007-6	
_	Property Address 2	.75 Dyea Road (AK	A: Propo	sed Lot 11A, Block A, Ta	aiya Inlet Subdi	vision #2)						
IDENTIFICATION	City Skagway			County _	Municipalit	y of Skagway	State	AK	Zip Code	9	9840	
Α̈́	Legal Description Pro	oposed Lot 11A, Block A,	Taiya Inlet	Subdivision #2, No Plat Number						'lat 2007-6		
딭	Sale Price \$	Date	of Sale _			Propert	y Rights Appra	aised X Fe	e Leaseho	ldD€	e Minimis PUD	
k	Actual Real Estate T		(yr	) Loan Charges to be pa			ther Sales Cor					
₫	Client Municipality of					dress P.O. Box						
	Occupant	Vacant		ser James W		Instruction			for Possible Pub			
	Intended User	Municipal		agway Inter X Suburban	nded Use	Dunal	Valuatio	on for possible	oublic sale of lot			
	Location Built Up	_	Jrban Over 75%	_		Rural Under 25%	Employe	aant Ctability		X	g. Fair Poor	
	Growth Rate	, <u> </u>	Rapid	X Steady		Slow		nent Stability ence to Employ	mont	HX	ㅓㅡ  ㅡ	
	Property Values		ncreasing		_	Declining		ence to Employ ence to Shoppi		$\frac{\lambda}{X}$		
	Demand/Supply		Shortage	In Balance		Oversupply		ence to Schools	•			
	Marketing Time		Jnder 3 M					y of Public Tra				
Ö	_			amily 2 % Apts 0				onal Facilities			i m m	
EIGHBORHOOD		5_% Industrial_21	% Vad	cant 2 % Mobile Ho	mes		Adequad	y of Utilities				
OR	Change In Present L	and Use	Not Likel			Taking Place	(*) Property	of Compatibilit	y	X		
9			m		ToI	mproved			ntal Conditions			
Ō	Predominate Occupa	,	Tenant				Police and Fire Protection					
뿔	Single Family Price F							Appearance of	Properties	X		
	Single Family Age		) yrs	to <u>120</u> yrs. Pred	ominant Age _	40	yrs Appeal to	o iviarket				
	Comments including	those factors, favor	able or u	nfavorable, affecting mar	ketability (e.g. ı	oublic parks, sc	hools, view, no	oise): Currently	tly the residential housing market in			
	_			due to many of the local		•		,				
	economy and employ	yment. Covid 19 ha	as also co	ontributed to the slow dov	wn. Currently	hough the sales	s that have ha	ppened have b	een on the marke	et for less	than 60 days	
	(typically much lower	r DOM) with a dema	and for ac	dequate housing within th	ie area. Const	ruction is also s	lower this yea	r due to the lac	k of workers ava	ilable and	cost of	
	Dimensions See Att				:	=	2.43 A			Corner Lo		
	Zoning Classification								do not conform	to zoning	regulations	
	Highest and best use Public	e Present us Other (Describe)	se LX O	ther (specify) From Vac					a waterfront may	doroto		
	Elec. X	At the Road	Stree	OFF SITE IMPROVE		ze Typical for		ileni unveway i	o waterfront, mod	Jerale		
ш	Gas	71 tho 1 toda	_	ice Asphalt		ape Irregular	11071104					
SITE	Water	Private	— I	tenance X Public		ew Good Oce	an, Mountains	, Forest				
	San. Sewer	Private		Storm Sewer Cur	b/Gutter Dr	ainage Appea	rs Adequate					
	Underground Elect. & Tel. Sidewalk Street Lights Is the property located in a HUD identified Special Flood Hazard Area? X No Yes											
	,		•	y apparent adverse ease				,	_			
	the potential for development close to the ocean tidal area. Currently there is a driveway easement going through the lot to access a neighboring property. Public electricity is available at the roadway but not into the site. The driveway is gravel and the property owners who use the driveway will probably need to share the maintenance cost											
	The undersigned has recited three recent sales of properties most similar and proximate to subject and has considered these in the market analysis. The description includes a dollar adjustment reflecting market reaction to those items of significant variation between the subject and comparable properties. If a significant item in the comparable											
	property is superior to or more favorable than the subject property, a minus (-) adjustment is made thus reducing the indicated value of subject; if a significant item in the comparable is inferior to or less favorable than the subject property, a plus (+) adjustment is made thus increasing the indicated value of the subject.											
	For the Market Data					it io mado trido	morodomig and	maioatoa vala	o or ano odbject.			
		SUBJECT PRO					COMPARABL	E NO.2	COI	MPARABI	LE NO.3	
	Address.75 Dyea Road (AKA:	Proposed Lot 11A, Block A, Taiya	ı Inlet Subdivisio	Lot 9, Taiya Inl	et Road	L	ot 5, Nahku R	oad	Lot 7	, Nahku F	₹oad	
S	S					9840	Skag	way, AK 9	19840			
က	Proximity to Subject			Next Doo			5 Lots S	407 500		3 Lots S		
7	Sales Price Price /	\$ 0			\$ 150,000 \$ 29,703		<u>\$</u> \$	167,500 47,316		\$ e	200,000 62,112	
ANAL	Data Source	Assessor, M	II.S	Assesso			Assessor	47,310	Ass	essor, Ow		
4	Date of Sale and	DESCRIP		DESCRIPTION	Adjustment	DESC	CRIPTION	+(-)\$ Adjustment	DESCRIF		+(-)\$ Adjustment	
DAT	Time Adjustment			08/30/2019	7 tajaotinom		0/2019	7 tajaotinone	09/30/20		7 tajaotinone	
	Location	Rural WFT - [	Dyea	Rural WFT - Dyea		Rural Bench	ed WFT - Dyea	+10,000	Rural Benched W	/FT - Dyea	+10,000	
Ä	Site/View	2.43 Acre	S	5.05 Acres	-26,1		Acres	-11,100			-7,900	
A R	View	Good Ocea	an	Good Ocean			Ocean		Good Oc	ean		
Σ	Water frontage FF	710'		261.76'	+17,9		2.63'	+15,100			+7,400	
	Development Utilizes Available	Driveway Electricity at Hi		Driveway  Electricity at Highway	+		y, Site Fill	-20,000	., , ,		-60,000 -5,000	
	Sales or Financing	Liectricity at Hi	ynwdy	Electricity at Highway	+	Electricity	at Highway		Electricity t	U SILE	-5,000	
	Concessions											
	Net Adj.(Total)			Plus X Minus	\$ -8,200	Plus	X Minus \$	-6,000	Plus X	Minus \$	-55,500	
	Indicated Value			Net=-5%	7	Net=-4%			Net=-28%	,	· ·	
	of Subject			Gross=29%	\$ 141,800	Gross=34	% \$	161,500	Gross=45%	9	\$ 144,500	
				vas made to find the mos								
				way, Juneau MLS, local					nation on properti	es was co	ompiled from	
	these sources and all data was reconfirmed by the appraiser through these sources. Alaska is a non-disclosure state.											
	Last Deed Transfer 8/29/2006. See Attached Patent.											
Z O	Last Deed Transfer 8/29/2006. See Attached Patent.  Comments and Conditions of Appraisal: The Subject site is a proposed (Newly Subdivided not recorded at the time of the appraisal) subdivision of a suburban ocean											
Ĕ	waterfront site, with public access to a private driveway through the site which access the original owners site on USS 3308. There is a driveway easement platted on the											
	proposed subdivision plat attached. The site has steep access from Dyea Road to the lower portion of the site which is a gently sloped lot with a couple of potential building											
S	site locations next to the ocean waterfront. Pubic electricity is available on Dyea Roadway. There is no public water or sewer available. See Site Comments for additional											
CONCILIATION	commentary. This a	ppraisal assumes n	o advers	e easements, environme	ntal condition of	or other restriction	ons exist whic	h could have a	negative market	effect to t	the property.	
Ä	Final Reconciliation:	The sales compa	arison app	proach is the most reliable	e value indicat	or for vacant lar	nd as it best si	mulates the rea	ections of buyers	and selle	rs. The income	
	approach was not co	onsidered as vacan	t land is r	normally purchased for de	evelopment an	d not as rental i	nvestment. Th	e cost approac	n does not apply	tor vacar	nt land.	
	I ESTIMATE THE MA	ARKET VALUF. AS	DEFINE	D, OF SUBJECT PROPE	RTY AS OF		07/30/2021	t	o be \$	155,0	000	
			1=									

## SOUTHEAST APPRAISAL SERVICES, LLC.

#### COMMENT ADDENDUM

22-21-017 File No.

Case No.

Borrower								
Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)								
City Skagway		County	Municipality of Skagway	State	AK	Zip Code	99840	
Lender/Client Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840								

TAXES

\$0 Land: Building: \$0 Total: \$0

Taxes for 2021. \$0 (Municipality Owned Property which is not taxes)

#### SCOPE OF WORK

The scope of work for this appraisal is to determine a opinion of the fair market value of Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2, No Plat Number Recoded (See Attached Proposed Plat) Also Known As: Lot 11, Block A, Taiya Inlet Subdivision, Plat 2007-6, Skagway, Alaska 99840. Appraisal request was to perform a vacant land appraisal. Purpose of the Appraisal was disclosed as value for possible open market sale to the public. The intended user of this appraisal report is the client. (See Land Certification regarding definition of Market Value.)

The following steps were made in arriving at the final estimate of value included in the appraisal report of the subject property.

- 1) A preliminary search of all available resources was made to determine market trends, influences and other significant factors pertinent to the subject property. The property has been identified previously in this report.

2) A complete inspection of the property was preformed when possible.

Although due diligence was exercised while at the property, the appraisers are not experts in such matters as soils, structural engineering, hazardous waste, etc. and no warranty is given as to these elements. See CONDITION below for further comments.

- 3) Research and collection of data (cost, improved sales, escrow sales, listings and income) were preformed as present in the subject's market area and sufficient in quantity to express an opinion of value as defined herein. We examined data from the State Recorders Office, our sales database, local realtors and the city records. Pertinent data are contained in this report.
- 4) The direct sales comparison, cost and income approaches to value were considered within this appraisal assignment. The results of these approaches to value are discussed at the conclusion of this report.
- 5) Due to the lack of recent vacant land sales within the Subject's immediate area, additional searches were preformed back in time for 5 years. Findings are discussed in the RECONCILIATION.

Special Note: I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

Exposure time is a estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. The estimated exposure time for the subject property is three to six months.

The subject site is an interior waterfront lot which is typical in size for the area. The site slopes moderately downhill from Dyea Road, a gravel two lane roadway which is maintained by the Municipality of Skagway and the State of Alaska DOT. The lot is a access via Dyea Road to a private shared driveway with lots 11, 10, 9 and USS 3308 (which was the original developer's of the driveway for access to their property). Maintenance of the driveway is currently from the owners of USS 3308. It is assumed that if these properties are sold a shared driveway maintenance easement will be included with the current owner of 3308. The site is mostly undeveloped with just the driveway through the property. Electricity is available at the site from Dyea Road with an estimated cost provided from the AP&T manager of around \$5,000. This cost could be shared with lot 10A is both parties wished. Noted during the site inspection was the site slopes steeply downhill from Dyea Road to a gentle sloping site near the ocean. Development would most likely be very near the tidal ocean front area with a good ocean, mountain range and natural forest view. No public water or sewer is available for the area. Speaking with many of the neighbors they noted water will probably need to be collected from a cistern water system due to well water for the area is typically salt water and sewer is handled by a septic system.

SPECIAL NOTE: Per zoning minimum lot size for this site is 40,000 square feet. No subdivision value was applied within this report but a potential buyer could consider this within a bid value to the Municipality. This site could potentially be subdivided into at

### 19.06.020 -Zoning: Residential Conservation

This zoning district is intended to provide an area of low-density residential development on adequate lot sizes no served by municipal water and sewer, to allow natural resource development and conservation, and to allow dispersed recreational activities including recreational cabins, lodges, and small seasonal recreational facilities. Uses permitted include: public parks and open spaces, watershed reserve, general agriculture and horticulture, single family residences and duplexes, public water, sewer, electricity and communication facilities. Accessory Uses and Conditional Uses are defined also in the zoning ordinance.

HIGHEST & BEST USE: The highest and best use of the property both vacant and/or developed is as zoned for low-density residential development.

#### ADVERSE ENVIRONMENTAL CONDITIONS PRESENT

The appraiser's routine inspection and inquiries about the subject property did not develop any information that indicated any apparent significant hazardous substances or detrimental environmental conditions which would affect the property negatively. The appraiser is not an expert in the identification of hazardous substances or detrimental environmental conditions. The value estimated in this report is based on the assumption that the property is not negatively affected by the existence of hazardous substances or detrimental environmental conditions

#### SALES COMPARISON COMMENTS

A thorough search was made to find the most comparable properties to the subject which have sold recently. The sources of information include the local Juneau MLS, appraisers, real estate brokers, state recorders office, and the assessor's records. Attempts by the appraiser were made to find sales that bracketed the size of the subject. The sales used are the most recent and comparable available and result in the fewest overall adjustments for those in the subject's neighborhood.

All sales were either confirmed by a physical inspection by the appraiser or by other local appraisers, principals, or parties knowledgeable to the transaction. None of the available information for the sales were found to have unusual seller paid concessions.

## SOUTHEAST APPRAISAL SERVICES, LLC.

#### COMMENT ADDENDUM

22-21-017 File No.

Case No.

Borrower							
Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)							
City Skagway		County	Municipality of Skagway	State	AK	Zip Code	99840
Lender/Client N	ient Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840						

#### **ADJUSTMENTS**

LOCATION: Adjustments were made based on the comparables location as compared to the subjects location. The Subject's site location is within the Taiya Inlet Subdivision similar to all comparable sales considered. An adjustment between actual close to the ocean waterfront site vs benched above the waterfront site locations were made at \$10,000.

SITE/VIEW: Adjustments within this column were made only for site size at \$10,000 per acre.

VIEW: Adjustments for view were made at \$10,000 per adjustment. No adjustment required as all comparables had good ocean views.

WATER FRONTAGE: Adjustments for waterfront were made at \$40/Front Foot as compared with the Subject.

DEVELOPMENT: Adjustments were made for development as of the time of sale. Comparable 2 had site fill added to the site before the sale and adjusted at \$20,000 for the additional fill. Comparable 3 was a fully developed with a driveway, site pad, Septic, Well (well has salt water and only used for non potable system) and a Park Model Manufactured home on the site and adjusted at \$60,000.

UTILITIES AVAILABLE: Electricity to the site was adjusted at \$5,000. Comparable 3 was the only comparable lot which had electricity to the site.

#### RECONCILIATION

The sales used are the most recent and comparable available and result in the fewest overall adjustments. The indicated value by the three appraisal approaches to value are:

1) Cost Approach = 2) Sales Comparison = \$155,000 3) Income Approach = N/A

- The cost approach does not apply to vacant land.
- The sales comparison approach considered three closed sales to determine the market value for the subject property. The comparables used indicated a range of value from \$141,800 to \$161,500. All comparables were considered in the final analysis, due to the overall lack of similar more recent waterfront sales available for the Subject property.

#### Market Sales Search and Analysis:

The original sales search was made within the Skagway Assessor's Database, Juneau MLS and Southeast Appraisal Services in-house database systems. The original search was within five years from the date of the inspection for vacant ocean waterfront lot sales, Skagway area wide with 12 closed sales (7 sales in Subject's Subdivision) and no pending or active listings located. The sales used were the most recent for the area. The Subject's immediate area was considered first and then expanded to include other Market area sales. The sales used are similar to the subjects market area and are considered to be the most similar and competing neighborhoods and buyers would see all neighborhoods equally when making purchasing decisions.

#### **Comparable Sales Discussion**

Subject: The Subject property is an ocean waterfront interior site located out at approximately 2.75 Mile Dyea Road. There is a private driveway on site with a metal gate near the roadway. Location: Rural WFT-Dyea, Site: 2.43 Acres, View: Good Ocean, Water frontage FF: 710' (Front Feet), Development: Private Driveway, Utilities Available: Electricity at Highway.

Comparable 1: Is a neighboring waterfront site which is located 2 lots to the Subject's site. This sale was used to bracket the lower range of Sales Price and upper range of Site Size. This sale was similar in all aspects except for Site: 5.05 acres and Water frontage FF: 261.76' (Front Feet). Overall this sale required low net adjustments and moderate gross adjustments and supports the low end of market value derived.

Comparable 2: Is a neighboring waterfront site which is located 6 Lots to the South of the Subject's site. This sale was used to bracket the upper range of Sales Price for vacant land sales located. (Photo is from 7/28/2021 of an improved site) This sale was similar in all aspects except for Location: Rural Benched WFT - Dyea, Site: 3.54 acres, Water frontage FF: 332.63' (Front Feet) and Development:: Site Fill at time of sale. Overall this sale required low net adjustments and moderate gross adjustments and supports the upper end of market value derived.

Comparable 3: Is a neighboring waterfront site which is located 4 Lots to the South of the Subject's site. This sale was used to bracket the upper range of Sales Price. This sale was similar in all aspects except for Location: Rural Benched WFT-Dyea, Site: 3.22 acres, Water frontage FF: 525' (Front Feet) and Development: Driveway, Site Development, Septic, Well, Park Model Manufactured Home on site and Electricity to site. Overall this sale required moderate net/gross adjustments and supports the low end of market value derived

- The income approach was not considered as insufficient rental data was located for vacant land within the area because land is normally purchased for residential development and not for investment purposes.

In conclusion: The analysis above has considered all effects on market, including the three approaches to value with the most weighting applied to the sales comparison approach, as it best reflects the sales activity within the area that can be compared to the subject property.

It is my opinion that the AS-IS value for Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2, No Plat Number Recoded, on July 30, 2021 assuming reasonable marketing time to be:

\$155,000 

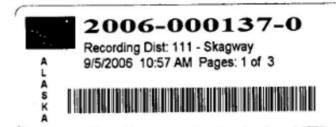
Special Note: The Municipality of Skagway could see a higher offer price with favorable financing from the Municipality of Skagway to the public.

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Address P.O. Box 415, Skagway, AK 99840



# State of Alaska





ADL No. 105276

Extorior De Dig These Bresents that the Grantor, the STATE OF ALASKA, DEPARTMENT OF NATURAL RESOURCES, 550 West 7th Avenue, Suite 1050A, Anchorage, Alaska 99501-3579, pursuant to AS 29.65.010-.140 and the regulations promulgated thereunder, and the Final Finding and Decision dated September 3, 1996, as subsequently amended, for good and valuable consideration, grants and conveys to the Grantee, the CITY OF SKAGWAY, whose mailing address of record is P.O. Box 415, Skagway, Alaska 99840, Grantee's successors and assigns, all that real property situated in the Skagway Recording District, State of Alaska, and described as follows:

TRACTS A AND B OF ALASKA STATE LAND SURVEY NO. 97-61, CONTAINING 932.9 ACRES, MORE OR LESS, ACCORDING TO THE SURVEY PLAT RECORDED IN THE SKAGWAY RECORDING DISTRICT ON FEBRUARY 3, 2006, AS PLAT 2006-3.

Subject to:

Valid existing rights, including reservations, easements, and exceptions in the U.S. Patent or other state or federal conveyance, and in acts authorizing the issue thereof; easements, rights-of-way, covenants, conditions, reservations, notes on the plat, and restrictions of record, if any.

A public easement, ADL 106209.

Page 1 of 3 "Official State Business-No Charge"

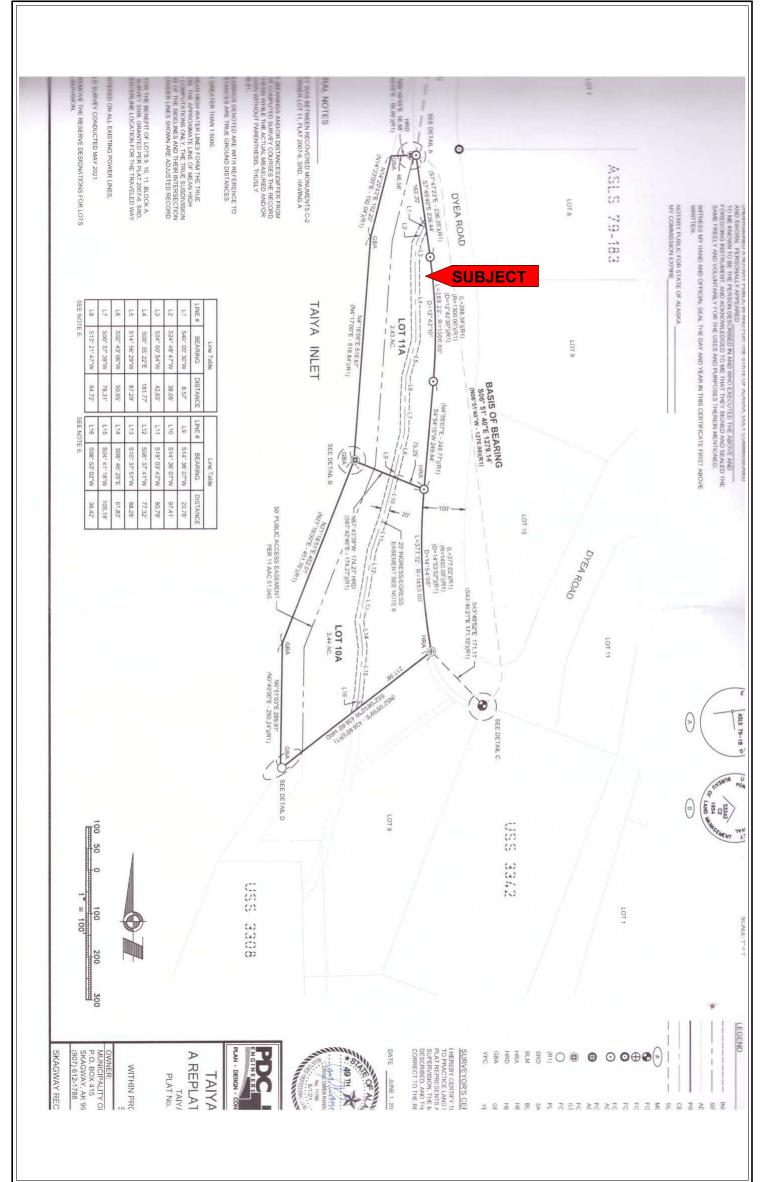
Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

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Address P.O. Box 415, Skagway, AK 99840

3) A 20' MORESS/EDRESS LASEMENT IS CRANTED BY THIS PLAT CONTRELINE OF AN EXISTING TRANCED PATH IN TAYON OF LLSS. 3508. A SUBDIVISION OF TRACT ALASKA STATE LAND SURVEY 97 4) A 15' ELECTRICAL EXSENDIT IS CONTAINED ON ALL EXISTING MONEY LINES. TAIYA INLET SUBDIVISION Duren 4 1) SEE SHEET I OF 4 FOR GENERAL -50" PUBLIC ACCESS EASENEN PER IT AAC 51.045 Skopina, At Opti THE ID:47 回しのの不 CURVE DATA CH = 1450.00 F = 1450.00 F = 577.02 CH = 577.00 CH = 527.00 トロコス ZAIKC Ш \$1,41,60,14-326.78 3.70 AC. 0 3.72 AC. Wille J'Water Janes Charles 50' PUBLIC ACCESS EASTANDING PER 11 AAC ST.330 # 1 75,90.660 AC. SEE SHEEL 3 MATCH LINE

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code 99840

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Address P.O. Box 415, Skagway, AK 99840

4) A 15' ELECTRICAL EXSENDIT IS CONTAINED ON ALL EXISTING MONEY LINES. TAIYA INLET SUBDIVISION A SUBDIVISION OF TRACT 3) A 20' MORESS/CRUESS LASEMENT IS CRANTED BY THIS F ACROSS LOTS B. 10 AND 11, BLOCK A, US TO BE ALONG TH CENTRELINE OF AY EXISTING TRAVILLE PAIN IN FAVOR OF U 3508. 1) SEE SHEET I OF 4 FOR GENERAL -50" PUBLIC ACCESS EASEMEN PER IT AAC 51,043 COMP 2 Skopina, At Opti The 10:47 COMP 3 CURVE DATA △ = 1453'82" 6 = 1450,00 7 = 189.38 1 = 577.05 6 = 527.05 L M J Z I COMP 1 ZAIKC **SUBJECT** トロコスニ \$1,41,60,14-326.78 3.70 AC. A 0 3.72 AC. Wille J'Water Janes Charles 50' PUBLIC ACCESS EASTARTH PER 11 AAC ST.330 75,90.660 AC. SEE SHEEL 3 MATCH LINE

# SOUTHEAST APPRAISAL SERVICES, LLC. SUBJECT PHOTO ADDENDUM

File No. 22-21-017 Case No.

Borrower

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City Skagway County Municipality of Skagway State AK Zip Code 99840

Lender/Client Municipality of Skagway Ak 99840



# FRONT OF SUBJECT PROPERTY

 $2.75 \ \text{Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision \#2)} \\ Skagway, \ AK \ 99840$ 



# REAR OF SUBJECT PROPERTY



Produced by ClickFORMS Software 800-622-8727

## STREET SCENE

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)

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South End of Lot 10A



North End of Lot 10A



Possible Building Site on Beach Side of Lot 11A



North End of Lot 11A



Possible Waterfront Building Site Area 10A



South End of Lot 11A



Possible Building Site on Beach Side of Lot 11A



Gate on Driveway to Lots 11A & 10A & 9 & USS 3308.

# SOUTHEAST APPRAISAL SERVICES, LLC. COMPARABLES 1-2-3

File No. 22-21-017 Case No.

99840

Borrower

Property Address 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2)

City Skagway County Municipality of Skagway State AK Zip Code

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COMPARABLE SALE # Lot 9, Taiya Inlet Road Skagway, AK 99840



COMPARABLE SALE # 2 Lot 5, Nahku Road Skagway, AK 99840



COMPARABLE SALE # 3 Lot 7, Nahku Road Skagway, AK 99840

This appraisal report is subject to the scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 3. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 4. The appraiser has noted in this appraisal report any adverse conditions (such as the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent deficiencies or adverse conditions of the property (such as, but not limited to, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.

File No. 22-21-017

## APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the subject property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 9. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale of the subject property.
- 10. I have knowledge and experience in appraising this type of property in this market area.
- 11. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 12. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 13. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 14. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 15. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 16. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 17. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event.
- 18. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 19. I identified the client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.
- 20. I am aware that any disclosure or distribution of this appraisal report by me or the client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.

21. If this appraisal report was transmitted as an "electronic record" contain defined in applicable federal and/or state laws (excluding audio and video rappraisal report containing a copy or representation of my signature, the appraisal rappraisal rappraisal report were delivered containing	ecordings), or a facsimile transmission of this ppraisal report shall be as effective, enforceable and						
SUPERVISORY APPRAISER'S CERTIFICATION: The St	upervisory Appraiser certifies and agrees that:						
1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.							
2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.							
3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.							
4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.							
5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.							
APPRAISER (MACALIA)	SUPERVISORY APPRAISER (ONLY IF REQUIRED)						
Signature Signature	Signature						
Name James W. Canary	Name						
Company Name SOUTHEAST APPRAISAL SERVICES, LLC.	Company Name						
Company Address P.O. Box 32361	Company Address						
Juneau, AK 99803							
Telephone Number 9077890871	Telephone Number						
Email Address james.canary@gmail.com	Email Address						
Date of Signature and Report 08/16/2021	Date of Signature						
Effective Date of Appraisal 07/30/2021	State Certification #						
State Certification # 212	or State License #						
or State License#	State						

### \_\_\_\_\_ State # \_\_\_\_\_ or Other (describe) Expiration Date of Certification or License State Expiration Date of Certification or License 06/30/2023 SUBJECT PROPERTY ADDRESS OF PROPERTY APPRAISED 2.75 Dyea Road (AKA: Proposed Lot 11A, Block A, Taiya Inlet Subdivision #2) Did not inspect subject property Skagway, AK 99840 Did inspect exterior of subject property from street Date of Inspection \_ APPRAISED VALUE OF SUBJECT PROPERTY \$ \_\_\_\_\_155,000 Did inspect interior and exterior of subject property CLIENT Date of Inspection \_ Company Name Municipality of Skagway **COMPARABLE SALES** Company Address P.O. Box 415 Did not inspect exterior of comparable sales from street Skagway, AK 99840 Did inspect exterior of comparable sales from street Date of Inspection \_ Email Address

# **APPRAISAL COMPLIANCE**

File No. Case No.

22-21-017

Borrower/Client					
	Proposed Lot 11A, Block A, Taiya Inlet Subdiv	•	State AK	Unit No. Zip Code	00040
City Skagway Lender/Client Municipality of Sk		Inty Municipality of Skagway	State An	Zip Code	99040
London one in maniorpainty of or	agnay				
ADDRAIGAL AND DEDOD	TIDENTIFICATION				
APPRAISAL AND REPORT					
This Appraisal Report is one of to X Appraisal Report	ne rollowing types:  This report was prepared in accordance with t	he requirements of the Appraisal Per	ort option of LISPAP	Standarde Duk	a 2-2(a)
	This report was prepared in accordance with the				
	intended user of this report is limited to the ide				
	at the opinions and conclusions set forth in the		•		
ADDITIONAL CERTIFICAT	IONS				
I certify that, to the best of my known				!	
	ained in this report are true and correct.				
The reported analyses, opin	ions, and conclusions are limited only by the re	ported assumptions and are my pers	onal, impartial, and u	nbiased profess	sional analyses,
opinions, and conclusions.					
	I have no present or prospective interest in the				
	I have performed no services, as an appraiser o ag acceptance of this assignment.	or in any other capacity, regarding the	property that is the su	ibject of this rep	ort within the three-year
	to the property that is the subject of this report of	or the parties involved with this assign	nment.		
	gnment was not contingent upon developing or i	· · · · · · · · · · · · · · · · · · ·			
My compensation for comple	eting this assignment is not contingent upon the	e development or reporting of a prede	termined value or dire	ection in value t	that favors the cause
	the value opinion, the attainment of a stipulated	I result, or the occurrence of a subsec	quent event directly re	elated to the inte	ended use of
this appraisal.		a base enemand in anofamaite, with th	a I Inifama Chandanda	of Ductocaiona	al Americal Desetion tha
were in effect at the time this	conclusions were developed and this report has	s been prepared, in conformity with tr	ie Uniform Standards	or Professiona	ii Appraisai Practice tha
	I have made a personal inspection of the prope	erty that is the subject of this report.			
	no one provided significant real property apprais	•	g this certification (if	there are excep	tions, the name of each
	nt real property appraisal assistance is stated e	• •			
	ed in accordance with Title XI of FIRREA as an	nended, and any implementing regula	itions.		
PRIOR SERVICES	d continue as an appraisan or in another conce	sity regarding the property that is the	aubicat of the report	within the three	waar pariod
immediately preceding acce	d services, as an appraiser or in another capac entance of this assignment	aty, regarding the property that is the	subject of the report	within the three-	-year period
	ices, as an appraiser or in another capacity, reg	garding the property that is the subject	ct of this report within	the three-year	period immediately
preceding acceptance of this	s assignment. Those services are described in				,
PROPERTY INSPECTION					
	sonal inspection of the property that is the subjection	•			
APPRAISAL ASSISTANCE	a personal inspection of the property that is the	e subject of this report.			
	- provided significant real property appraisal assis	stance to the person signing this certif	ication. If anyone did	provide signific	cant assistance, they
· · · · · · · · · · · · · · · · · · ·	summary of the extent of the assistance provide				
Disclosure the appraiser of this re	port is also the Municipality of Skagway Assess	sor.			
ADDITIONAL COMMENTS					
	requiring disclosure and/or any state mandated	I requirements: A reasonable exposi	ure time is approxima	ately 90 days or	less, in the subject's
	ell at appraised value. Exposure time is defined	-			
been offered on the market prior to	o the hypothetical consummation of a sale at m	narket value on the effective date of the	ne appraisal.		
MARKETING TIME AND E	XPOSURE TIME FOR THE SUBJECT	PROPERTY			
X A reasonable marketing time		y(s) utilizing market conditions pertine	ent to the appraisal as	ssignment.	
X A reasonable exposure time	for the subject property is <90 day	y(s).			
APPRAISER		SUPERVISORY APPR	AISER (ONLY IE	REQUIRED	
7.1. 7.0.10 <u>-</u> 1.1				TAL QUITAL D	,,,
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	11/10000	(4)			
. AGUMAN	W. CIMA				
Signature	001000	Signature Name			
Name James W. Canary Date of Signature 08/16/2021		Date of Signature			
State Certification # 212		State Certification #			
or State License #		or State License #			
State AK		State			
Expiration Date of Certification o	r License <u>06/30/2023</u>	Expiration Date of Certificati			
Effective Date of Asses 1 1 07/04	0/2021	Supervisory Appraiser Inspec			and Exterior
Effective Date of Appraisal 07/3	JIZUZ I	Did Not Exter	ior Only from street	Interior a	and Exterior