

Manager's Update – July 20, 2023

2023 Visitor Statistics: Based on data reported from Cruise Line Agencies of Alaska through July 10, 2023:

| Month | Ships | Passengers | % of Projections |
|-------|-----------|--------------------|------------------|
| April | 4 Ships | 12,753 Passengers | 104% |
| May | 85 Ships | 195,509 Passengers | 92% |
| June | 117 Ships | 245,281 Passengers | 102% |
| July | 36 Ships | 79,798 Passengers | 104% |

Green Corridor Initiative Update: After months of finalizing the Green Corridor's commitment and developing a path forward together, the Pacific Northwest to Alaska (PNW2AK) First Movers are now working with the Maersk Mc-Kinney Moller Center (MMM Center), a global non-profit research and development center based in Denmark, that is focused on accelerating the transition towards a net-zero future for the Maritime industry. The MMM Center has offered to lead a Feasibility Study “scoping phase.” The outcome would work toward a fully scoped project and a firm commitment from PNW2AK First Movers to move into the Feasibility Phase by Q4 2023. The PNW2AK First Movers continue to meet monthly.

Port Department Offices: Port staff are now operating out of the former Ore Terminal Office.

Port Revenues: The following figures are reported for March 19, 2023, through June 30, 2023, with the exception of the Vessel Impact Fee (VIF). VIF is self-reporting similar to sales tax, and June payments are not due until July 31.

| | Cruise | Other | Total |
|-----------------|-----------------|---------------|-----------------|
| Dockage Billed | \$ 537,747.08 | \$ 34,720.31 | \$ 572,467.39 |
| Dockage Paid | \$ 111,079.26 | \$ 25,655.73 | \$ 136,734.99 |
| Wharfage Billed | \$ - | \$ 159,539.71 | \$ 159,539.71 |
| Wharfage Paid | \$ - | \$ 132,444.81 | \$ 132,444.81 |
| Security Billed | \$ 10,837.50 | \$ 900.00 | \$ 11,737.50 |
| Security Paid | \$ 2,325.00 | \$ 1,000.00 | \$ 3,325.00 |
| VIF Billed* | \$ 1,110,645.20 | \$ - | \$ 1,110,645.20 |
| VIF Paid* | \$ 479,951.00 | \$ - | \$ 479,951.00 |

| | | | |
|-----------------|-----------------|---------------|---------------|
| Water Billed | \$ 48,438.32 | \$ - | \$ 48,438.32 |
| Water Paid | \$ 5,271.36 | \$ - | \$ 5,271.36 |
| Parking Permits | \$ - | \$ 40,600.00 | \$ 40,600.00 |
| Lease & Rental | \$ - | \$ 273,904.78 | \$ 273,904.78 |
| | | | |
| Total Billed | \$ 2,217,332.90 | | |
| Total Paid | \$ 1,072,231.94 | | |

Waterfront Information Booths: A new information booth on the Congress Way Sea Walk, to be shared by waterfront ambassadors and cruise line shore ex staff, was placed on Monday. Each dock now has at least one information booth.

Busking: The Skagway Visitor Department has issued four busking permits to date, including permits for a traveling band from New Orleans, a professional flutist, magic performances, and hula hoop dancing and tricks with musical accompaniment. Thank you to Tourism Director Jaime Bricker for successfully managing this program.

Finance Department Update from Treasurer Rodig: The FY22 onsite audit visit occurred last week. We were able to meet the BDO audit team in person for the first time since COVID-19 hit. The finance team was able to keep up with the auditor's requests and things went very smoothly. We hope to have the statements finalized for Assembly review before September 30th.

With our new accounting system (2021-2022) came new processes and reporting options. Additionally with the staff transitions to new positions in early 2022, we faced some learning curves while educating ourselves on the new system. Staff really stepped up and excelled in getting up to speed on their new roles and responsibilities. Now that we have been using ERP Pro 10 exclusively for a year and have been fully staffed for 9 months, things are coming together nicely. Audit schedules were a breeze for FY22 compared to FY21. Our next goal is to have reports out much more quickly and on a monthly basis very soon.

Community Garden: We have been working with Cox Environmental to assess the potential for contamination in the new community garden area. While there appears to be no requirement for sampling according to ADEC, I intend to sample the soil in the areas where community members would be growing their food to make sure there is not harmful contamination in the area.

Clinic Interim Executive Director Update: Here are some data points the Assembly might be interested in learning,

- For the month of May, there were 30 calls for the On Duty Provider (after hour calls)
- For the month of June, there were 40 calls for the On Duty Provider

- From July 2022 through June 2023, there were 838 patient encounters under the Sliding Fee Program
- We are planning our second STI/STD clinic around the second week of August
- We are planning a Health Fair on Saturday, September 30th

Providers with us now include the familiar faces of Johanna Clemens, NP, Michelle Hinton, NP, Casey Rooney, NP, and David Bartal, PA-C.

August 4th will be Johanna Clemens, NP, last day with us. The Behavioral Health and Clinic Conference room areas will be open to the public from 10am-2pm for a reception with Johanna. We invite the public to please stop by the Clinic for an opportunity to wish her well and to thank her for her time.

Skagway Visitor Department Update: Please join Explore Skagway in welcoming the Big Idaho Potato Truck to Skagway this weekend. The truck has visited 48 states to date. Their visit to Skagway will be the first to Alaska! On Saturday at 4:30 pm, keep your eyes peeled for the Loaded Potato parading from Dedman's Stage, south on State Street, turning on First Ave, north on Broadway and back to Dedman's stage to kick off Skagway Art's Council's 7th annual Blues, Brews and BBQ event. There will be opportunity at Dedman's Stage to meet the Tater Team and get your photo with the Big Spud. Special proclamation and a donation from the Idaho Potato Truck's "Big Helping" program is on the schedule along with some incredible music, food, and fun for the whole family.

Learn more about all of Explore Skagway's special events at <https://www.skagway.com/events/>.

A full report from the Tourism Director will be prepared for the Skagway Visitor Advisory Board meeting scheduled for July 27th at 5:30pm.