



Pacific Pile & Marine, LP
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License # PACIFPM922J3

December 16th, 2023

Serial Letter 024.1

Municipality of Skagway
700 Spring Street
Skagway, AK 99840

Attention: Brad Ryan, Borough Manager

Project: Ore Peninsula Redevelopment Project, Skagway, AK

Subject: Proposal – DSC Pile Embedment Mitigation Option 1

Reference: SL 018 – Notice of Differing Site Condition – Pile Embedment, dated 12/04/23

Mr. Ryan,

Find attached proposal for election of Mitigation Option 1 to mitigate immediate impacts to the project caused by the differing site condition described in Serial Letter 018, dated 12/04/23.

PPM proposes a swinging leads system to capture the length of pile that remains high in the template following early vibratory refusal and better control the pile during impact driving.

The leads system can be ready to ship by 01/01/24. The pipe helmets will require modification at APE's Kent, WA shop, then equipment will continue to Skagway. Expected delivery of leads system in Skagway is 01/09/24. PPM will then require approximately 1-2 days for handling and field fit of leads system to impact hammers on site.

PPM provides the attached proposal in the amount of \$244,568.42. Forward-priced manhour estimates are not expected to exceed those shown. PPM is amenable to issuance of a field order with a not to exceed amount of \$250,000. PPM will provide cost records and time and materials tickets for verification and submission for payment.

Please provide a field order with direction to proceed by Friday, 12/22/23 to meet the delivery schedule provided above.

Please contact the undersigned at (206) 640-6578 or at Nicolee@pacificpile.com with questions regarding this issue.

Sincerely,

Pacific Pile & Marine

A handwritten signature in blue ink, appearing to read 'Nicole Egli'.

Nicole Egli
Project Manager

Ore Peninsula Redevelopment Project

OWNER: Municipality of Skagway
DESC: Proposal - DSC Pile Embedment Mitigation Option 1

COST SUMMARY

DESCRIPTION OF WORK	COST TYPE	QUANT.	UNITS	UNIT RATE	LABOR (LAB)	SUPPLIES (SUP)	PPM EQUIP (PPM)	RENT EQUIP (RENT)	SUBCONT (SUB)	PERM MAT'L (PM)
APE Leads Rental	RENT	5.0	MO	\$25,500.00				\$127,500		
Freight Trucking VA to/from Kent, WA	PM	2.0	WAY	\$11,000.00						\$22,000
Machining/modification in Kent, WA	LAB	1.0	LS	\$5,000.00	\$5,000					
Freight Trucking Kent, WA to/from Skagway, AK	PM	2.0	WAY	\$18,000.00						\$36,000
Demag 2500 Crane (offloading materials)	PPM	2.0	HR	\$805.81			\$1,612			
Field Fabrication D-100 (PD Journeyman)	LAB	36.0	MH	\$105.50	\$3,798					
Field Fabrication D-100 (Operator)	LAB	12.0	MH	\$112.31	\$1,348					
Lifter Crane (Field Fabrication)	PPM	1.0	DAY	\$12,500.00			\$12,500			
Field Fabrication D-62 (PD Journeyman)	LAB	6.0	MH	\$106.99	\$642					
Field Fabrication D-62 (Operator)	LAB	3.0	MH	\$112.31	\$337					
Demag 2500 Crane (Field Fabrication)	PPM	3.0	HR	\$805.81			\$2,417			
Project Management	LAB	1.0	LS	\$2,104.20	\$2,104					

Leads rental for 5 months or until returned to APE yard in Virginia, added 2 weeks rental contingency for barge/truck transport to Virginia.
 Machine work in Kent for drive helmet to fit 3 different size piles (36", 42", and 48").
 Fabrication to fit hammers on site - D-100 with Lifter, D-62 with Redemption.

	LABOR	SUPPLIES	PPM EQUIP	RENT EQUIP	SUBS	PERM MATERIAL
SUBTOTALS:	\$13,228.79	\$0.00	\$16,529.05	\$127,500.00	\$0.00	\$58,000.00
Taxes @: 0.00%						
OH and Fee	15.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Markup Totals	\$1,984.32	\$0.00	\$1,652.91	\$12,750.00	\$0.00	\$5,800.00
ITEM TOTALS	\$15,213.11	\$0.00	\$18,181.96	\$140,250.00	\$0.00	\$63,800.00

TOTAL AMOUNT	\$237,445.07
Add-ons/Bond	3.0% \$7,123.35
SUBTOTAL	\$244,568.42
GRAND TOTAL	\$244,568.42



CORPORATE OFFICE
7032 SOUTH 196TH STREET
KENT, WA 98032
P: (800) 248-8498
F: (253) 872-8710

WEST REGIONAL OFFICE
160 RIVER ROAD
RIO VISTA, CA 94571
P: (888) 245-4401
F: (707) 374-3270

GULF REGIONAL OFFICE
4330 FM HIGHWAY 1448
CONROE, TX 77384
P: (800) 596-2877
F: (936) 271-1046

SOUTHEAST REGIONAL OFFICE
1023 SNIVELY AVENUE
WINTER HAVEN, FL 33880
P: (800) 570-3844
F: (863) 318-9409

MID-ATLANTIC REGIONAL OFFICE
500 NEWTOWN ROAD #200
VIRGINIA BEACH, VA 23462
P: (866) 217-7524
F: (757) 518-9741

NORTHEAST REGIONAL OFFICE
ROUTE 15 NORTH & TAYLOR ROAD
WHARTON, NJ 07885
P: (888) 217-7524
F: (973) 989-1923

ASIA-PACIFIC OFFICE
DONG TI YU HUI ZHI ROAD
NUMBER 62, ROOM 302
SHANGHAI, CHINA 200083
P: 86-136-6169-5653
F: 86-136-6169-5653

WWW.APEVIBRO.COM



J&M FOUNDATION EQUIPMENT, LLC
1601 BANKSVILLE ROAD
FIRST FLOOR
PITTSBURGH, PA 15216
P: (412) 682-4553
F: (412) 682-4511

WWW.JANM-USA.COM

December 14, 2023

Mr. Chris Lundfelt
Pacific Pile & Marine
Cell: 907.350.5599
Email: chrisl@pacificpile.com

Subject: **Rental Quotation.**

Dear Mr. Lundfelt,

I am pleased to offer the following quotation for your review:

APE 54" lead comes complete with

- 1) 40' midsection of 10"X54" lead
- 2) 20' midsection of 10"X54" lead
- 1) 54" adjustable offshore bell
- 1) 54" lifting bale
- 1) 54" pipe helmet complete with cushion & striker plate
- 1) D100 hammer guiding
- 1) 37/43 Pipe Helmet complete with cushion & striker plate

RENTAL RATE:

2,833 per day 8,500 per week 25,500 per month

NOTES:

Driving 36", 42", 48" pipe 1" wall

All equipment is FOB its current satellite location and is subject to availability. This quotation is valid for 30 days from today's date. Please feel free to contact me if you have any questions.

Sincerely,

Kelly Goranson
Sales & Rentals
Cell: 206.595.9075

Nicole Egli

To: Kelly Goranson; Chris Lundfelt; Dan Westby; Daniel Corp
Subject: RE: PPM - Skagway, AK. Ore Loader Dock, 8 x 54 Lead quote

From: Kelly Goranson <KellyG@americanpiledriving.com>
Sent: Friday, December 15, 2023 12:49 PM
To: Chris Lundfelt <chrisl@pacificpile.com>; Dan Westby <danw@pacificpile.com>; Nicole Egli <nicolee@pacificpile.com>; Daniel Corp <DanielC@americanpiledriving.com>
Subject: RE: PPM - Skagway, AK. Ore Loader Dock, 8 x 54 Lead quote

Chris/Nicole,
Please see revised lead quotation.

Freight from Kent, WA to Skagway AK. \$18,000

Machining/ modification charge for each pipe helmet not to exceed \$2,500 each

Regards,

Kelly Goranson
APE/J&M
Corporate Sales & Rentals
Office: 253.872.0141
Cell: 206.595.9075
kellyg@apevibro.com
APE Will Beat Any Written Quotation

From: Kelly Goranson
Sent: Thursday, December 14, 2023 7:52 PM
To: Chris Lundfelt <chrisl@pacificpile.com>; Dan Westby <danw@pacificpile.com>; Nicole Egli <nicolee@pacificpile.com>; Daniel Corp <DanielC@americanpiledriving.com>; Chris Wang <ChrisW@americanpiledriving.com>; Travis Taylor <TravisT@americanpiledriving.com>
Subject: RE: PPM - Skagway, AK. Ore Loader Dock, 8 x 54 Lead quote

Chris,
Please see attached. Let me know if you have any questions or if I need to change anything.
If we have everything ready to ship on December 29th is that good for you? Or does it need to be sooner?

Freight from VA. to Kent WA.
Team driver approximately three days \$11,000

Ready to ship on 12/29 if provided direction on 12/18.
If NTP on 12/22, estimated ready to ship ~1/1.

Regards,

Kelly Goranson

APE/J&M

Corporate Sales & Rentals

Office: 253.872.0141

Cell: 206.595.9075

kellyg@apevibro.com

APE Will Beat Any Written Quotation