



June 22, 2023

Brad Ryan  
Municipality of Skagway, Borough Manager  
P.O. Box 415  
Skagway, AK 99840  
[manager@skagway.org](mailto:manager@skagway.org)

RE: MOS Solid Waste Transfer Facility Rebid

Hamilton Construction Bid Results Evaluation

**DEAR BRAD,**

Per your request RESPEC has completed a second bid evaluation for the Municipality of Skagway (MOS) Solid Waste Transfer Facility Rebid project. This bid evaluation is for the Hamilton bid.

On Wednesday, April 26, 2023 at 2:00 PM Alaska Standard Time bids were publicly opened and read aloud for the above referenced project. Three contractors submitted bids for the project. The low bid submitted was by AMES1, LLC from Anchorage, Alaska in the amount of \$8,489,647.80. The second lowest bidder was from Hamilton Construction in the amount of \$8,920,000.00. The third and final bidder was Dawson Construction, LLC, from Bellingham, Washington with a bid amount of \$8,983,000.00. The AMES1 bid was found to be non-responsive by Municipality of Skagway due to issues with their sub-contractor listing in the required bid form. This letter evaluates the second low bidder, Hamilton Construction's submitted bid amount.

Attached to this letter is the contract schedule of value breakdown from the two remaining bids submitted and a list of the subcontractors proposed on the project.

We reviewed the bid submissions and have the following comments:

1. Hamilton's General Conditions Line Items for Division 00, 01A, and 001C total \$600,000 while the Engineers cost estimate had those three items total as \$2,286,005.00. It's a significant difference; it appears Hamilton may have buried some of those General Condition costs in other areas. See table next sheet.
2. Several other line items of Hamilton's bid schedule were significantly under the Engineers Estimate including Div 07 Thermal and Moisture Protection and Div 31 Earthwork.
3. Several line items of Hamilton's bid schedule were significantly above the Engineers Estimate including Div 01B Mobilization, Div 13 Metal Building Systems, and Div 40.

**Bid Analysis:**

Hamilton's Bid versus the Engineers Estimate: The Hamilton bid is 2.55% below the Engineers Cost Estimate dated December 12, 2022, Revision 1. The Hamilton bid was competitive with a \$233,153.00 cost difference below the Engineer's Cost Estimate.

Major differences in the Bid Schedule from the Engineers Estimate and Hamilton Construction are tabulated in the table on next sheet:

9109 MENDENHALL MALL RD.  
SUITE 4  
JUNEAU, AK 99801  
907.780.6060



Pay Item Description	Engineers Estimate Amount	Hamilton Bid Amount	Amount Under (Over) Engineers Estimate	% Under (Over) Engineers Estimate
Div 00, 01A, 01C - General Conditions	\$2,286,005	\$600,000	\$1,686,005	73
Div 01B - Mobilization	\$287,458	\$500,000	(\$212,542)	(74)
Div 03 Cast in Place Concrete	\$762,326	\$1,100,000	337,674	(44)
Div 07 - Thermal Moisture Protection	\$896,942	\$100,000	\$796,942	896
Div 13 Metal Building Systems	\$801,220	\$2,000,000	(1,198,780)	(249)
Div 31 - Earthwork	\$889,620	\$400,000	\$489,620	222
Div 40 - Process Equipment	\$1,071,998	\$1,400,000	(\$328,002)	(30)

**Subcontractors Listed**

Hamilton listed six subcontractors in its Rebid Submission from Specification Section 000380: AquaSource (Water Well), Auke Bay Electric (Electrical Systems), Schmolck Mechanical (Mechanical Systems), All Points North (Construction Surveying), Scales Northwest (Scales), and Blankenship Equipment Repairs (Balers, Crushers). Earthwork and Fencing Sub-Contractors were not listed as they were with the other bidders; conceivably Hamilton could be doing the Earthwork and Fencing internally.

In the supplementary 000380 Sub-Contractor Report required and submitted by Hamilton Contractors On May 17, 2023 they did not list Scales Northwest as a sub-contractor as they did in their initial bid submission. On June 22, 2023 Hamilton submitted supplemental sub-contractor information for Scales Northwest information with their Alaska Business license as well as the current Alaska Business License for the Well Contractor AquaSource.

**Summary**

We can confirm that Hamilton Construction has bid per the approved plans and specifications and that the bid did not contain any errors or omissions other than several of the Bid Schedule Line Items do not appear to be all inclusive, see table above.

The information contained herein and in the attached bid tabulation and scope review is provided for your reference and use in your decision to award the Contract. Thank you for the opportunity to be of service to the Municipality of Skagway on this project. We look forward to the successful completion of this project with you. Should you have any questions, please do not hesitate to contact me at your convenience.

Sincerely,

Douglas Murray, PE  
 Principal Mechanical Engineer  
 Douglas.Murray@respec.com  
 907-780-6060  
 Attached: Schedule of Values Breakdown